

JIMMIE B. STRONG

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EDUCATION

- Harvard Law School; Juris Doctor** 2014
- Honors: Honors in Business & Finance for Lawyers, Revitalizing America's Cities, and Advanced Intellectual Property Law; Recipient of Sports and Entertainment Law Program's Paul C. Weiler Award
- Activities: Bloomberg Law, Campus Representative
Harvard Association for Law and Business, Private Equity Chair
Harvard Law TaxHelp, Tax Preparer (Internal Revenue Service Volunteer Tax Assistance Program)
Harvard Black Law Students Association, Membership Engagement & Recruitment Chair
- Morehouse College; Bachelor of Arts, Political Science** 2010
- Honors: Valedictorian; Phi Beta Kappa Inductee
- Activities: Golden Key International Honour Society, President
Kappa Alpha Psi Fraternity, Inc., President
Morehouse Mentoring Program, President
Morehouse College Accreditation Committee, Student Body Representative
- Institute for International Public Policy, Fellowship and Graduate School Scholarship** 2010
- Sum. 2007: Coursework in International Relations with on-site training at World Bank and United Nations
- Spr. 2008: Coursework in International Business and European Union Economic Structures in Rome, Italy:
Received Award for Excellence in International Business (1st American and 3rd recipient in 20 years)
- Sum. 2008: Coursework in Economics and Statistics at University of Maryland Graduate School of Public Policy
- Sum. 2009: Spanish Immersion Program in classroom and host-family settings in Santiago, Dominican Republic
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LEGAL EXPERIENCE

RALLY NETWORK, INC.; San Francisco, CA

- General Counsel** March 2022–Present
- Develop and implement legal strategy; manage budget; and advise C-Suite regarding growth strategy.
 - Oversee federal and state regulatory compliance; manage pending, threatened, and potential litigation and regulatory action; and structure investor, vendor, partner, and user relationships and agreements.

ROSMAR USA, INC. (Nashville, TN); GRUPO ROSMAR (Mexico City, MX)

October 2020–March 2022

Chief Legal Officer

- Corporate Governance: Advise directors and officers regarding legal and regulatory strategy, acquisition and exit strategy, and oversight of outside counsel and other professional service providers.
- Regulatory Compliance: Ensure enterprise and its existing and new products are in compliance with U.S. Environmental Protection Agency, U.S. Food and Drug Administration, and analogous state regulatory agencies.
- Transaction Structuring: Develop policy for inter-company and affiliate transactions covering transfer pricing issues, value-added tax issues, and potential conflicts of interest arising from common ownership and foreign ownership. Lead all agreement and settlement negotiations. Create for each business unit form agreements for its recurring transactions (supplier, distributor, partner, and client transactions).

BAKER, DONELSON, BEARMAN, CALDWELL & BERKOWITZ, PC; Nashville, TN

Associate in Securities, Mergers & Acquisitions, and Emerging Companies Practices March 2014–October 2020

- Securities: Ensure Securities and Exchange Commission, New York Stock Exchange, NASDAQ, and state securities law compliance for real estate investment trusts, oil and gas companies, and banks.

- Mergers & Acquisitions: Provide drafting, deal structuring, due diligence, and business advisory services in connection with United States and cross-border asset purchase and stock purchase transactions.
- Emerging Companies: Advise early-stage companies in entity formation and conversion, evaluation of venture capital interest, comparison and selection of appropriate debt and security instruments, protection of intellectual property, and strategic growth.

SUMMER ASSOCIATE; Nashville, TN May 2013 – September 2013

- Baker, Donelson, Bearman, Caldwell & Berkowitz, PC (May 13, 2013 – June 21, 2013)
- Bass, Berry & Sims, PLC (June 24, 2013 – August 2, 2013)
- Harwell, Howard, Hyne, Gabbert & Manner, PC (August 5, 2013 – September 13, 2013)

SPORTS LEGACY INSTITUTE (SLI), HARVARD SPORTS LAW CLINIC; Boston, MA

Legal Intern January 2013 – May 2013

- Communicated with and aided outside counsel in drafting charters governing activities of Intellectual Property, Legal & Regulatory, Science & Education, and Professional Sports Organizations committees.
- Researched issues surrounding potential expansion of SLI's activities to the United Kingdom.

SUMMER ASSOCIATE; Atlanta, GA

May 2012 – August 2012

- Gorby, Peters & Associates, LLC

WORK EXPERIENCE PRIOR TO LAW SCHOOL

MONROE CARELL JR. CHILDREN'S HOSPITAL AT VANDERBILT; Nashville, TN

Advocacy Coordinator, Vanderbilt Children's Health Improvement and Prevention October 2010 – August 2011

- Provided research assistance for Director of Children's Health Advocacy, 3 programs under Director's supervision (staff of 10), and Children's Health Committee (20 members); aided Director in grant writing.
- Represented department in government and media relations; garnered broad support for department; launched Nashville Kids Triathlon; and hosted events at which Nashville mayor and US Congressman spoke.

LIBRARY OF CONGRESS, CONGRESSIONAL RESEARCH SERVICE; Washington, DC

Summer Analyst, International Trade & Finance Section June 2010 – September 2010

- Responded to research requests from senior analysts, legislators, and Congressional staff members.
- Analyzed trends in international private capital flows in report on remittances (transfers by migrant workers).
- Developed competencies in using World Bank databank and making supporting visual representations in Excel.

GEORGIA GENERAL ASSEMBLY, HOUSE OF REPRESENTATIVES; Atlanta, GA

Intern, Banking, Economic Development, and Regulated Industries Committees January 2010 – April 2010

- Provided research assistance and tracked legislation for approximately 90 representatives.
- Wrote committee reports for Banking, Economic Development, and Regulated Industries Committees.

INTERESTS

- Organizing youth triathlons: helped NFLPlay60 and Kids Triathlon, Inc. launch annual youth triathlons: Nashville (marketing and participant recruiting), New England (finding facilities), and Atlanta (hiring staff).
- Advising high school and collegiate athletes on career related topics: provided advice focused on careers outside of sports, off-season professional development/job opportunities, and building strong support systems.
- Coaching middle school and high school debate and mock trial teams: coached students in Boston Debate League and 100 KINGS (Middle Tennessee elementary, middle, and high school mentorship program).